

UNION PACIFIC IN TEXAS



BUILDING AMERICA®

2017 FAST FACTS

Miles of Track	6,306
Annual Payroll.....	\$692.3 million
In-State Purchases	\$1.7 billion
Capital Investment	\$825 million
Employees	7,315
U.S. Jobs Supported*	65,835

*Each American freight rail job supports 9 jobs elsewhere in the U.S. economy. (Association of American Railroads)



RAIL CARS ORIGINATED IN TEXAS

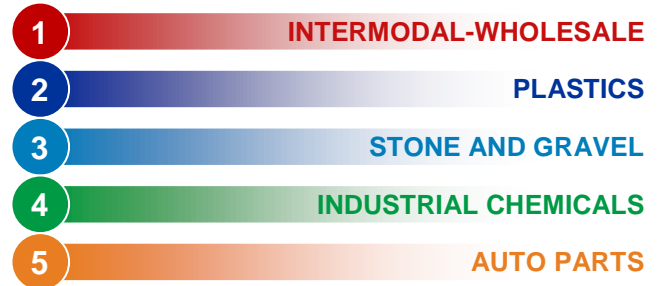
2013.....	1,151,101
2014.....	1,214,180
2015.....	1,207,739
2016.....	1,161,107
2017.....	1,111,532

RAIL CARS TERMINATED IN TEXAS

2013.....	1,055,510
2014.....	1,175,305
2015.....	1,013,815
2016.....	944,032
2017.....	998,091

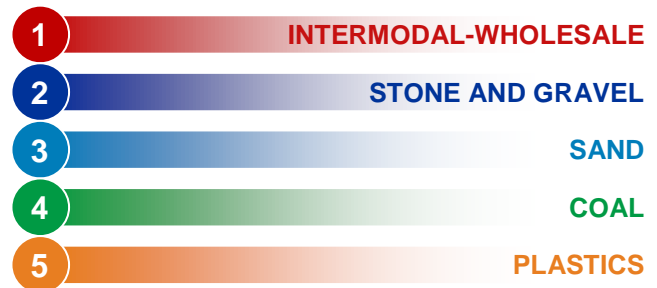
TOP FIVE COMMODITIES SHIPPED

2017 BY VOLUME



TOP FIVE COMMODITIES RECEIVED

2017 BY VOLUME



UNION PACIFIC'S TEXAS HERITAGE

Early railroad dreams in Texas were realized when, after many false starts, a charter was finally issued to the Harrisburg Railroad and Trading Company in 1841. Although the HRTC failed, its successor, the Buffalo Bayou, Brazos and Colorado (BBB&C) was issued a charter in 1850, and by 1853 it was operating the first railroad in Texas – a 20-mile stretch between Harrisburg and Stafford.

1853 also marked the birth of the Galveston and Red River Railway, which later became the Houston and Texas Central – the first railroad to link Texas with Midwest and Eastern railroad connections. In 1881, the Southern Pacific and the International & Great Northern connected Texas with Mexico via Eagle Pass and Laredo respectively.

By 1888, Texas enjoyed a complex network of railroads that included the Missouri Pacific, Missouri-Kansas-Texas, St. Louis Southwestern, Texas & North Orleans, and Texas & Pacific. By 1996, these railroads and their successors were part of the Union Pacific system.

UNION PACIFIC IN TEXAS

GROWTH AND INVESTMENT CONTINUE

Union Pacific is proud to support, facilitate and drive growth in the State of Texas. Union Pacific maintains an invested presence in the state's major cities, all of the state's Gulf ports and international rail gateways, and across the wide open spaces in between, delivering raw materials and finished goods supporting continued growth and economic development in the Lone Star State.

Union Pacific plays a vital role in the Texas petrochemical industry, supporting extraction operations and transporting raw materials and finished products in and out of refineries across Texas. To maintain the flexibility required to handle the ebb and flow of production and demand, Union Pacific develops innovative services for Texas customers: in 2016, Union Pacific introduced Dallas-to-Dock, an export solution for transporting plastic pellets by rail from the Gulf region to Dallas and on to ocean ports around the world. Union Pacific also serves Prime Pointe, a 3,000-acre premier logistics center and convenient new hub for food and beverage shipments in greater Dallas.

Union Pacific helped Texas become an important hub for domestic and international container shipping, with state-of-the-art intermodal terminals serving San Antonio, Houston, the Dallas/Fort Worth Metroplex and the border. Since 2013, Union Pacific has invested more than \$200 million to enhance and expand its intermodal and automotive operations at Dallas, Mesquite and Laredo. To meet customer and consumer needs, Union Pacific launched Eagle Premium Service, a seamless six-day-a-week intermodal service between Chicago and Monterrey, Mexico, through Eagle Pass.

Union Pacific continually invests in its Texas rail infrastructure to support safety, efficiency and fluidity. Since 2013, Union Pacific has invested more than \$3.6 billion in capital to enhance, expand and fortify its Texas operations. This includes improvements at Tower 55 to promote faster and more efficient train flow through the Dallas-Fort Worth area, a new rail car servicing facility in Spofford to expedite service to customers in the region, 14 miles of double mainline track on the west side of Houston, and the construction or extension of dozens of miles of siding tracks across the state.

Union Pacific began construction this year on its Brazos Yard in Robertson County. The \$550 million rail yard represents the largest capital investment in a single facility in the company's 155-year history.

SUPPORTING THE COMMUNITIES WE SERVE

In 2017, Union Pacific provided support by donating more than \$1.9 million to Texas charitable organizations, such as United Way, American Red Cross and Keep Texas Beautiful.

We support communities through the Community Ties Giving Program, volunteer efforts and other forms of assistance. As part of the Community Ties Giving Program, local grants have been distributed to qualified nonprofit organizations since 1959.

AMERICA'S PREMIER RAILROAD

One of America's most recognized companies, Union Pacific Railroad (NYSE: UNP) connects 23 states in the western two-thirds of the country by rail, providing a critical link in the global supply chain. From 2008-2017, Union Pacific invested approximately \$34 billion in its network and operations to support America's transportation infrastructure. The railroad's diversified business mix includes Agricultural Products, Energy, and Industrial and Premium business groups. Union Pacific serves many of the fastest-growing U.S. population centers, operates from all major West Coast and Gulf Coast ports to eastern gateways, connects with Canada's rail systems and is the only railroad serving all six major Mexico gateways. Union Pacific provides value to its roughly 10,000 customers by delivering products in a safe, reliable, fuel-efficient and environmentally responsible manner.

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